

# Growing Our Retail Network



**Diamond Residential Mortgage Corporation** is currently focused on growing our national retail network. We have added sales teams in Texas, Washington, Florida, and Indiana, and we are actively seeking **Branch Managers, Loan Originators, and Loan Processors** in each of these markets. Currently, our regional fulfillment center is in Chicago, IL, and processing is handled within our local branches.

Here at Diamond Residential (DRMC), we know exactly how you feel, and we know exactly what you need to be successful. You need fun and excitement put back into your job. You need the freedom to focus on production, processing, building relationships, and, above all else, the ability to provide great customer service. As a part of the DRMC team, you can fully focus on your future because we consistently deliver on the following principles:

- **Product and Pricing** – We will not allow pricing to be a deal breaker for your customers. We strive to have the best pricing available to our sales force at all times. We have a strong internal product suite to serve borrowers, and we are expanding our product guidelines during a time when other mortgage lenders are being forced to tighten theirs.
- **Sales and Marketing** – DRMC offers access to branded, easy-to-customize marketing materials and templates. Media Center membership is customary to all of our Mortgage Loan Originators. An MBS Highway account is included so our staff can stay up-to-date on changes in the bond markets - **all at no cost to our Mortgage Loan Originators**. Our aggressive compensation structure is designed to allow you to meet your financial objectives with ease.
- **Compliance** – We have an unwavering commitment to all regulations and guidelines. By using Doc Magic, each loan is disclosed properly with no worries about proper documentation. Compliance is never questioned in our company; we ensure that our staff remains up-to-date with the latest regulatory changes.
- **Technology** – At DRMC, we use PC Lender, a web-based origination system that covers the entire loan from origination to funding. Our NYLX pricing engine is interlinked with our LOS and allows our originators to find the best pricing and eligibility for each transaction.
- **Strength, Stability and Culture** – We believe in empowering our employees to do their best, and we actively seek solutions to streamline our processes. Our culture is based on a professional yet relaxed working environment where our employees are free to express themselves. If our employees are happy, the service we provide to our customers will be superior to our competitors'.

**For more information about DRMC's value proposition and our company's short and long term goals, please schedule an appointment with us online or over the phone.**

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